340B Midwest Regional Conference & Expo



September 11 & 12, 2023

Hilton Columbus at Easton 3900 Chagrin Drive, Columbus, OH 43219





340B MIDWEST CPE ACTIVITIES/SESSIONS



Join us for the first ever OPA 340B Midwest Regional Conference & Expo, September 11-12, at the Hilton Columbus at Easton, which is situated in the heart of Easton Town Center near shopping, dining and entertainment. Pharmacists, other healthcare professionals, health-system and health center executives, GPOs, wholesalers, drug company decision makers, healthcare leaders, as well as federal, state, and local government officials are invited to learn, interact, network and address today's toughest challenges in community healthcare. Pharmacists and pharmacy technicians can earn up to nine hours (0.9 CEU) of continuing pharmacy education credit. Exhibitors will be on hand during breakfasts, breaks, lunch, and evening reception to discuss their products and services designed to meet your practice needs.

Keynote: The State of 340B



Logan Yoho, R.Ph., PharmD, BCACP 340B ACE

Director of Pharmacy, Hopewell Health Centers Attendees will hear about the history and current state of the 340B Program as well as the outlook for the future of the program.

At the completion of this activity, the participant will

Yoho be able to:

- a) review the history of the 340B Program;
- b) discuss the current restrictions and litigation on the use of contract pharmacy; and
- c) identify potential uses and the patient impact of 340B Savings.

ACPE #0129-0000-23-072-L04-P/T 0.1 CEU Knowledge-based activity

340B Threats & Other Hot Topics Sue Veer, MBA





President and CEO, Carolina Health Centers, Inc.; and Tim Mallett, R.Ph., 340B ACE, NACHC 340B Consultant,

Mallett VP of Pharmacy Services, 340Basics Speakers will discuss threats to the

340B Program like the contract pharmacy restrictions, PBM over-reach, etc.

At the completion of this activity, the participant will be able to:

- a) explain significant developments in the 340B Program over the past 5 years, including contract pharmacy restrictions and discriminatory contracting; and
- b) recognize how recent 340B developments impact 340B providers and their patients.

ACPE #0129-0000-23-073-L04-P/T 0.1 CEU Knowledge-based activity

Maintaining an Audit-Ready 340B Program





Larson Whitner

Heidi Larson, PharmD, 340B ACE, Director of Pharmacy Services, Lead Pharmacist Auditor, SpendMend; and Jangus Whitner, PharmD, MHA, BCACP, 340B ACE Manager, 340B Policy and Compliance, Apexus

This session will provide attendees advice on how to maintain their 340B Programs in a compliant manner so there is never fear of an audit.

At the completion of this activity, the participant will be able to:

- a) identify methods to prevent diversion and duplicate discounts;
- b) review their policy and procedures to ensure a compliant program;
- c) discuss the role of auditing in maintenance of a 340B Program; and

d) explain the importance of conducting regular audits of OPAIS entries for accuracy.

ACPE #0129-0000-23-074-L04-P/T 0.1 CEU Knowledge-based activity

The Keys to 340B Advocacy





Elizabeth Linderbaum, MPP
Deputy Director, Regulatory Affairs,
National Association of Community
Health Centers; and
Peggy Tighe, J.D.
Principal, Powers Law, Legislative
Counsel, RWC-340B, CV340B Counsel

This session will outline the current legislative status and methods to best advocate for the 340B Program.

At the completion of this activity, the participant will be able to:

- a) describe the intersection of state and federal 340B lobbying;
- b) discuss the intersection of lobbying and grassroots advocacy; and
- c) explain the importance of working in collaboration with allies and sometimes opponents to best serve safety net providers and the patients they serve.

ACPE #0129-0000-23-075-L04-P/T 0.1 CEU Knowledge-based activity

C-Suite Perspectives & Having Pharmacy on the Team





Sue Veer, MBA President and CEO, Carolina Health Centers, Inc.; and Nick Saltsman, PharmD, R.Ph., AAHIVP Chief Pharmacy Officer, Equitas

Speakers will discuss what pharmacists should consider when talking to their C-suite and the importance of bringing pharmacists to the Executive or C-suite meetings.

Health

At the completion of this activity, the participant will be able to:

- a) recognize the role pharmacy leaders can and should play in the leadership of their organization;
- b) identify business acumen for communicating the importance of pharmacist services to C-suite members;
- c) explain the critical thought process skills that pharmacy leadership can bring to the C-suite meetings and discussions;
- d) recognize the importance of the 340B Program in relation to organizational budgets;
- e) describe how operational decisions affect pharmacy operations and patient experience; and
- f) identify and discuss metrics as one of the essential building blocks for establishing the role and amplifying the voice of pharmacy within the C-suite.

ACPE #0129-0000-23-076-L04-P/T 0.1 CEU Knowledge-based activity

Where Clinical Pharmacy & 340B





Martinez Nathan

Jason Martinez, PharmD, BCACP, 340B ACE

Chief Population Health Officer, Community Health and Wellness Partners: and

Olivia Nathan, PharmD, AAHIVP, MPH(c)

Director of Pharmacy Services, PrimaryOne Health

Attendees will learn how clinical pharmacy and 340B operations can be a symbiotic relationship, strengthening and improving the other.

At the completion of this activity, the participant will be able to:

- a) summarize how 340B Savings are realized by an entity;
- b) describe ways in which clinical pharmacists can impact 340B Savings:
- c) review potential outcomes from implementing clinical pharmacy services at an entity;
- d) explain ways to maximize access to medications prescribed by clinical pharmacists with increasing manufacturer attacks on 340B Program; and
- e) review the role of the clinical pharmacist with 340B optimization and medication adherence.

ACPE #0129-0000-23-077-L04-P/T 0.1 CEU Knowledge-based activity

Opportunities, Challenges, & Solutions when Reporting to 340B ESP Felicity Homsted, PharmD, MBA,





Homsted Alexander

340B ACE Chief Executive Officer, FQHC 340B Compliance; and Ronnah Alexander, R.Ph., MBA 340B Chief Pharmacy Officer, Regional Health Care Affiliates DBA Health First Community Health Center

Attendees will learn what reporting to 340B ESP looks like and will walk away with tips and tricks to make the process easier. At the completion of this activity, the participant will be able to:

- a) review the functions of ESP Second Sight;
- b) identify the "why" behind various manufacturers working the program differently;
- c) recall a few tricks and tips learned over the last few years;
- d) review where to go for help and common issues to avoid.

ACPE #0129-0000-23-078-L04-P/T 0.1 CEU Knowledge-based activity



Starting & Optimizing In-House Pharmacy Operations





Brenda Reitz, R.Ph., Pharmacy Director, Family Health Services of Darke County; and Logan Yoho, R.Ph., PharmD, BCACP 340B ACE

Director of Pharmacy, Hopewell Health Centers

The speakers will discuss aspects to think about when considering opening an in-house pharmacy. They will also discuss how to increase your in-house pharmacy utilization and operations. At the completion of this activity, the participant will be able to:

- a) explain the basic timeline to implementation of an entity-owned pharmacy;
- b) calculate and evaluate their entity-owned pharmacy utilization rate:
- c) apply the entity-owned pharmacy utilization rate; and
- d) recognize ancillary services that enhance the entity-owned pharmacy utilization rate.

ACPE #0129-0000-23-079-L04-P/T 0.1 CEU Application-based activity

Contract Pharmacy Considerations







Trimbath

Bretz

Homsted

Chris Trimbath, BSPS Director 340B Operations – ProMedica Health System; John Bretz

Director of Strategic Relations, SUNRx; and Felicity Homsted, PharmD, MBA, 340B ACE Chief Executive Officer, FQHC 340B Compliance

Our speakers will discuss considerations that covered entities should take when selecting and contracting with contract pharmacies, as well as considerations when setting up an alternative 340B contract pharmacy replenishment models. Attendees will learn what aspects to look for in pharmacy service agreements and methods to optimize 340B Savings.

At the completion of this activity, the participant will be able to:

- a) describe key decision points in establishing contract pharmacy arrangements;
- b) recognize the pros and cons of contract pharmacy inventory and financial management models based on their impact to the covered entity and the pharmacy; and
- c) review methods to optimize 340B Savings generated through contract pharmacy arrangements.

ACPE #0129-0000-23-080-L04-P/T 0.1 CEU Knowledge-based activity

CONTINUING PHARMACY EDUCATION CREDIT

This meeting is targeted to all pharmacists and pharmacy technicians. The continuing pharmacy education (CPE) for this program is coordinated by the Ohio Pharmacists Foundation (OPF). To receive CPE credit, you must attend the entire session, actively participate, and complete the CPE form indicating sessions attended. Sign, date, and return the CPE form to the OPA staff, or to the OPA office within 30 days of the meeting. Your CPE credit will be uploaded to the CPE Monitor at the end of the month, where CPE statements of credit can be printed. Disclosure of faculty and commercial support relationships will be made known at the activity.



The Ohio Pharmacists Foundation, Inc. is accredited by the Accreditation Council for Pharmacy Education as a provider of continuing pharmacy education.

Disclosure: Individuals responsible for planning OPF continuing pharmacy education activities have no relevant financial relationships with ineligible companies to disclose.



Monday, September 11

8:30 am Registration and Continental Breakfast

9:00 am **Keynote: The State of 340B**

10:00 am **340B Threats & Other Hot Topics**

Break with Expo (Sponsored by Hudson Headwaters 340B) 11:00 am

11:15 am Maintaining an Audit-Ready 340B Program

12:15 pm Lunch with Expo

2:00 pm The Keys to 340B Advocacy

C-Suite Perspectives & Having Pharmacy 3:00 pm

on the Team

Break with Expo 4:00 pm

4:30 pm Where Clinical Pharmacy & 340B Meet

5:30 pm Reception (Sponsored by SUNRx)

Tuesday, September 12

SUNRx Breakfast Theatre and Expo 8:00 am

8:30 am Registration, Coffee and Light Refreshments

9:00 am Challenges, & Solutions when

Reporting to 340B ESP

Starting & Optimizing In-House Pharmacy 10:00 am

Operations

11:00 am Break with Expo

Contract Pharmacy Considerations 11:30 am

12:30 pm Conference Adjournment

Download the OPA App

The Ohio Pharmacists Association has a free App available for download. In the App store/ Google Play, search for "Ohio Pharmacists Association." From the homepage of the OPA app, select the Events Info/App tile. When you click on the 340B Midwest Regional Conference & Expo from the list of events, a check mark appears and there may be a slight pause as the content loads. Once downloaded, you will be on the event landing page. Within the 340B Midwest app, you will find the conference schedule; in-depth descriptions of programming and downloadable handouts; sponsors; exhibitors; floorplans of the Hilton Columbus at Easton and the Expo.







Thanks to our exhibitors

(as of 8/8/2023)

AstraZeneca **Hudson Headwaters 340B**

Aventi Health PDMI **Burrows Consulting** Prasco Equashield Sanofi FQHC 340B Compliance SUNRx

SUNRx Breakfast Theatre - 9/12/23 @ 8 am Topic: Innovations in 340B

Presenter: Aaron Lott, PharmD, AuthorityRx

Enjoy breakfast while you learn about innovative solutions to resolve complex healthcare challenges, improve health outcomes and provide industry leading 340B program security and compliance through regulatory understanding, preparation, and organizational guidance.

Note: No continuing pharmacy education is provided for participation in this breakfast theatre. This event is intended exclusively for pharmacies and entities who have active 340B pharmacy programs. Participation is not available to representatives of organizations in competition with

Conference Hotel

Make your online reservation with the special conference rate by August 18, 2023. If you phone in your reservation, be sure to say you are attending the 340B Midwest Regional Conference and Expo.

Hilton Columbus at Easton 3900 Chagrin Drive, Columbus, OH 43219 Room rate: \$192 per room, per night Call: (614) 414-5000 | Group Code: OPA

Online Registration:

bit.ly/340BMidwestConferenceExpo





340B MIDWEST REGIONAL CONFERENCE REGISTRATION

September 11 & 12, 2023 | Hilton Columbus at Easton, 3900 Chagrin Drive, Columbus, Ohio 43219



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Registrant Type	By 8/20/2023	After 8/20/2023	Onsite
Pharmacist	\$379	\$429	^{\$} 479
Pharmacy Technician	\$ 179	^{\$} 229	\$2 7 9
Non-pharmacist/non-technician Stakeholder* Check all applicable stakeholder designations below	* 230	^{\$} 280	\$330
Stakeholder Designations:	Contract Pharmacy		
Registration includes admission to all Live CPE Activities/Sessions, access	to handouts, Expo. breakfasts	_ , lunch, breaks and rec	eption.
*Non-pharmacist/non-pharmacy technician stakeholder registrants are no			
PAYMENT: Register online at www.ebiopharmacists.org			Onli
Register online at www.ohiopharmacists.org OR Mail to: OPA 2674 Federated Blvd, Columbus, O	OH 43235 OR fax: 614-389-	4582 OR call: 614-389	Onli Regist
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CONFIRMATION AND HOTEL INFORMATION

Upon registration, a confirmation email will be sent to you along with hotel information. From the OPA homepage (www.ohiopharmacists.org), you can also click on the 340B Midwest Regional Conference and Expo link under Latest News.

Request for refunds, less \$25 administrative fee, will be honored if received by 8/28/23.